

Homes Sold Report - Real Estate Trends Indicator

Area: Henderson **Sell Date Start:** 04/01/2012 **Sell Date End:** 04/30/2012
Board: North Carolina Mountains MLS

Selling Range - Closed Units by Bedrooms

From	Thru	-2	3	4+	Total	Avg DOM	Median DOM
1	19999	0	0	0	0	0	0
20000	39999	0	1	0	1	15	15
40000	59999	2	0	0	2	111	111
60000	79999	1	5	1	7	219	227
80000	99999	4	4	0	8	177	184
100000	119999	2	6	0	8	111	99
120000	139999	1	6	1	8	355	219
140000	159999	5	4	0	9	321	213
160000	179999	1	9	0	10	137	89
180000	199999	0	9	0	9	119	113
200000	219999	0	2	2	4	251	251
220000	239999	0	4	0	4	382	406
240000	259999	1	7	3	11	173	145
260000	299999	1	4	0	5	174	224
300000	349999	1	2	1	4	255	216
350000	399999	0	5	0	5	84	33
400000	499999	0	0	1	1	259	259
500000	999999	0	1	0	1	191	191
1000000	999999999	0	0	0	0	0	0
	Total	19	69	9	97	200	158

Price by Bedrooms

	-2	3	4+	Total
Sell Price Volume	\$2,628,000	\$13,325,729	\$2,141,400	\$18,095,129
List Price Volume	\$2,822,525	\$14,351,368	\$2,313,922	\$19,487,815
AVG Sell Price	\$138,316	\$193,127	\$237,933	\$186,548
AVG List Price	\$148,554	\$207,991	\$257,102	\$200,905
List/Sell Ratio	93%	93%	93%	93%
Median List Price	\$139,900	\$195,000	\$250,000	\$179,000
Median Sell Price	\$132,000	\$175,000	\$240,000	\$166,000
Rate of Sales (weekly/monthly)	0.0 / 0.0	0.0 / 0.0	0.0 / 0.0	0.0 / 0.0
Supply (weeks/months)	0 / 0	0 / 0	0 / 0	0 / 0

Days on Market for Units Closed**Types of Financing for Units Closed**

From	Thru	Units	Type Financing	Units	Type Financing	Units
0	30	12	FMHA	0	Assumption	0
31	60	11	Lease / Purchase	0	Owner Finance	1
61	90	9	FHA	5	Other	8
91	120	7	Trade / Exchange	0		
121	180	12	Conventional	54		
181	365	35	Cash	24		
366	720	8	VA	5		
721	99999	3				
	Total	97				