

**Homes Sold Report - Real Estate Trends Indicator**

**Area:** Buncombe **Sell Date Start:** 04/01/2012 **Sell Date End:** 04/30/2012  
**Board:** North Carolina Mountains MLS

**Selling Range - Closed Units by Bedrooms**

From	Thru	-2	3	4+	Total	Avg DOM	Median DOM
1	19999	0	0	0	0	0	0
20000	39999	3	3	0	6	49	23
40000	59999	4	3	0	7	118	90
60000	79999	3	1	0	4	94	95
80000	99999	6	4	0	10	160	107
100000	119999	4	8	0	12	110	66
120000	139999	11	6	1	18	160	131
140000	159999	6	8	1	15	84	65
160000	179999	6	11	1	18	113	87
180000	199999	1	13	1	15	143	153
200000	219999	2	7	2	11	142	98
220000	239999	4	8	3	15	192	94
240000	259999	0	6	2	8	141	119
260000	299999	2	11	5	18	130	75
300000	349999	1	7	6	14	243	223
350000	399999	1	3	2	6	236	139
400000	499999	0	4	6	10	205	136
500000	999999	1	5	10	16	338	229
1000000	999999999	0	0	0	0	0	0
	Total	55	108	40	203	162	93

**Price by Bedrooms**

	-2	3	4+	Total
Sell Price Volume	\$8,028,861	\$23,860,643	\$16,274,470	\$48,163,974
List Price Volume	\$8,424,799	\$25,135,927	\$17,529,277	\$51,090,003
AVG Sell Price	\$145,979	\$220,932	\$406,862	\$237,261
AVG List Price	\$153,178	\$232,740	\$438,232	\$251,675
List/Sell Ratio	95%	95%	93%	94%
Median List Price	\$142,000	\$199,950	\$354,450	\$200,000
Median Sell Price	\$135,000	\$194,750	\$344,500	\$197,000
Rate of Sales (weekly/monthly)	0.0 / 0.0	0.0 / 0.0	0.0 / 0.0	0.0 / 0.0
Supply (weeks/months)	0 / 0	0 / 0	0 / 0	0 / 0

**Days on Market for Units Closed****Types of Financing for Units Closed**

From	Thru	Units	Type Financing	Units	Type Financing	Units
0	30	39	FMHA	1	Assumption	0
31	60	34	Lease / Purchase	1	Owner Finance	1
61	90	25	FHA	12	Other	9
91	120	19	Trade / Exchange	0		
121	180	22	Conventional	120		
181	365	45	Cash	52		
366	720	14	VA	7		
721	99999	5				
	Total	203				